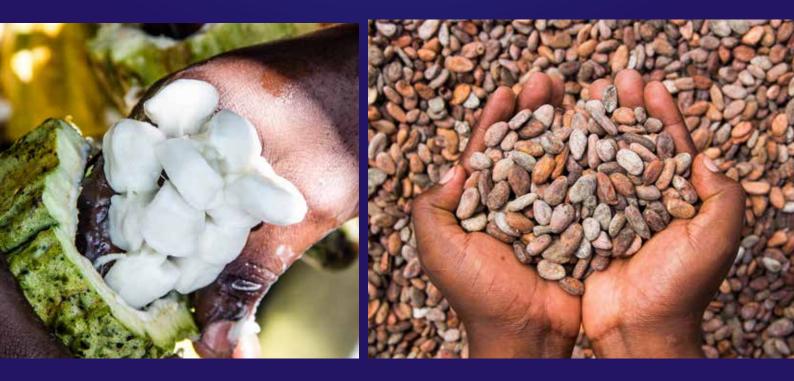




# **COMPANY PROFILE**



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# **A WORD FROM OUR DIRECTOR**



I grew up on my father's coffee farm in Kasese, western Uganda. He was a coffee farmer and there I learned to appreciate the labour and fruit of his work. Many of the farmers I still call family and friends. We worked together, did life together and amidst the many challenges the industry faced, I dreamed of turning what we had into something more profitable and sustainable - to explore new opportunities and sell products of higher market value. Products that could fetch more income and allow farmers like us to invest into producing better yields and earning fair wages. The knowledge I have gained over the years has helped me work alongside farmers towards more sustainable and profitable practices where all stakeholders benefit fairly. I have been very lucky to form and work with an amazing team of people at FLI. Their deep commitment and passion has helped me lead better and has fueled our company growth. It is an honor for me to continue working to grow our capacities.

Monte Daniels Nkurunungi, Director



#### CONTACT US

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#### **OUR TEAM**



Daniels Monte Nkurunungi Managing Director



Namugwere Dorothy Mwendya Director



**David Okecha** Operations Manager



**Muhindo Isebando** *Quality Control Manager* 

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Home Of Quality Cocoa

### **OUR MISSION**

To carry out business in an ethical, transparent and honest manner, impacting communities, treating people fairly and delivering supreme quality services and products to our customers bringing value and profit to their businesses.

#### **WHO WE ARE**

Frontier Logistics International is a registered company dedicated to raising the market value of agro products for export in Uganda. We do this by establishing long-term partnerships with local farmers and stakeholders to establish a high quality supply chain. Currently we are one of the *leading exporters of processed cocoa beans and roasted coffee* in Uganda. We also offer reliable, full-service logistics and freight solutions to our customers both regional and international. Our business is driven by passion and our philosophy underpinned by honesty and integrity, so when you do business with us you can be assured of reliable service delivery, communication and transparency.



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### **SUSTAINABLE COCOA**

EMPOWERING COCOA FARMERS FOR GENERATIONS

In an industry that faces sustainability challenges, we are determined and equipped to empower smallholder farmers to secure the future of their farms; We buy cocoa and coffee directly from farmer groups in all major cocoa/coffee growing regions of Uganda. We train and mentor farmers groups in healthy agricultural practices that ensure high yields and healthy cocoa farms that can bring profits for generations. Farms where the environment and trees are protected, where farmers earn an equitable wage, can educate their families and improve lives in their usually low-income households.

10% of the profit we make selling processed beans goes back to the small holder farmers. Some of that is reinvested directly into the farms through savings schemes. We provide farmers quality cocoa & coffee seedlings and fruit to expand their produce and maximize capacity of their land by growing more.



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# **VALUE ADDITION**

#### A HIGH-QUALITY SUPPLY CHAIN FROM THE FARMER TO THE CONSUMER

Our goal is to establish a profitable, sustainable, high quality supply chain from the local farmer to the consumer. Raw cocoa and coffee beans are processed under tight quality control measures ensuring premium quality and higher market value. Processed beans fetch up to 4 times more revenue, which is then distributed among the different value addition chains. Savings schemes allow farmer groups to reinvest directly into their farms. We support initiatives & processes that start from the very basic level of teaching correct farming practices such as land preparation, fertilizer application, pests and diseases control and management and irrigation to farmers to primary and secondary processing and facilities maintenance at our factory. This way we maximize our profits and ensure sustainability.



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# **TRANSPORTATION**

# FREIGHT FORWARDING, TRANSHIPMENT, IMPORTS AND LOCAL CONSIGNMENTS

We ship between 1,100 and 1,500 TEUs (Twenty-foot Equivalent Units) per year from our dry mill in Kampala, Uganda to the port of Mombasa in Kenya. Our all year average stands at a proud 17 days. We arrange intermodal services, customs brokerage, select suitable transport for your shipment and warehouse or distribute cargo to suit your requirements. We arrange the movement of time sensitive shipments from various locations to East Africa.



FLI is a full-service transportation and logistics provider offering airfreight, truckload, LTL (Less than Truckload shipment), expedited, intermodal, project management, and specialized services. As one of the top freight forwarding companies in East Africa, we have the expertise that keeps us aware of latest trade rules and allows us to prepare and process the necessary documentation and execute related activities pertaining to both local and international shipments. With transportation solutions including Air and Sea, East African Distribution (including Truckload and Less Than Truckload), 3PL Services (Third Party Logistics), Warehouse Management and Intermodal, we can build a unique supply chain logistics solution allows you to focus on your core goals. Through continuing education of our agents (both customer service and cartage) as well as through our partners, FLI ensures global and local governmental compliance.

We ensure our clients meet full compliance standards and have all necessary documentation to avoid delays and costly fines. Put your cargo in dependable hands - partner with us for competent management and control of your global shipments and local consignments.

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